OMB NO. 1105-0002

	Fo	r Six Month Period Endin	gJUN	3 0 2001			
I - REGISTRANT							
1. (a) Name of F	Registrant	(b) I	Registration	No. 430			
BERMUDA	DEPARTMENT OF	TOURISM			•		
(c) Business A	Address(es) of Registrant	184 High Street	, Boston	v York, NY 1001 , MA 02110 venue, Atlanta, (			
2. Has there bee	en a change in the informati	on previously furnished in	connection	with the following:			
(a)	If an individual: (1) Residence address (2) Citizenship (3) Occupation	Yes Yes Yes		No			
(b)	If an organization;						
	<ol> <li>Name</li> <li>Ownership or control</li> <li>Branch offices</li> </ol>	Yes Yes		No <b>Ek</b> No <b>Ek</b> No 🗆			
(c)	Explain fully all changes,	if any, indicated in items	(a) and (b) a	bove.			
	Boston office mo	ved from 44 Scho	ol Stree	t to 184 High Str	REC 2001 JUL 30 PM 1		
	IF THE REGISTRA	NT IS AN INDIVIDUAL, O	MIT RESPON	SE TO ITEMS 3, 4, AND 5(a	).		
3. If you have pr	eviously filed Exhibit C <sup>1</sup> , st	ate whether any changes t Yes □	herein have No □	occurred during this 6 mo	h 4 1-1		
If yes, h	ave you filed an amendmen	t to the Exhibit C?	Yes □	No □			
If no, pl	ease attach the required am	endment.					

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

If yes, furnish the following information:  Name  Position  Date Connection Ended  (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  Yes	(a) Have any persons ceas reporting period?	sed acting as partners, off Yes □		ficials of the registrant during t	this 6 month
(a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal?  Yes   No EX  If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal?  Yes   No EX  If yes, identify each such person and describe his service.  (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting?  Yes   No EX  If yes, furnish the following information:  Name Position or connection Date terminated  (c) During this six month reporting period, has the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity?  Yes   No EX  If yes, furnish the following information:  Name Residence Citizenship Position Date Address  Assumed  Have short form registration statements been filed by all of the persons named in items 5(a) and 5(c) of the supplemental	If yes, furnish the follo	wing information:			
If yes, furnish the following information:  Name Residence Citizenship Position Date Assumed  (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes □ No    (b) Has any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes □ No    (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes □ No    (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes □ No    (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes □ No    (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services. Assumed Address	Name	Posit	tion	Date Connection	on Ended
Name Residence Address Citizenship Position Date Assumed  (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal?  Yes \Boxed No \overline{\mathbb{E}}\mathbb{K}  If yes, identify each such person and describe his service.  (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes \Boxed No \overline{\mathbb{K}}\mathbb{K}  If yes, furnish the following information:  Name Position or connection Date terminated  (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes \Boxed No \overline{\mathbb{K}}\mathbb{K}  If yes, furnish the following information:  Name Residence Citizenship Position Date Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	(b) Have any persons become			uring this 6 month reporting pe	riod?
Address Assumed  (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal?  Yes  \Boxeq No \overline{\text{E}}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{E}\text{No \overline{\text{No \overline{\text{E}\text{No \overline{\text{E}No \	If yes, furnish the follo	wing information:			
If yes, identify each such person and describe his service.  (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes □ No   If yes, furnish the following information:  Name Position or connection Date terminated  (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes □ No   If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	Name		Citizenship	Position	<del></del>
If yes, identify each such person and describe his service.  (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes □ No   If yes, furnish the following information:  Name Position or connection Date terminated  (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes □ No   If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	(a) Has any person named	in item 4(h) rendered se	rvices directly in furtherance	e of the interests of any foreign	principal?
(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes No KX  If yes, furnish the following information:  Name Position or connection Date terminated  (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No Kx  If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	(a) This tally person harried			e of the interests of any foreign	principar:
If yes, furnish the following information:  Name  Position or connection  Date terminated  (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity?  If yes, furnish the following information:  Name  Residence  Citizenship  Position  Date  Address  Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	If yes, identify each suc	ch person and describe h	is service.		
Name Position or connection Date terminated  (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity?  If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental					ployment or
(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity?  If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	If yes, furnish the follo	wing information:			
rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity?  Yes No **Ek*  If yes, furnish the following information:  Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	Name		Position or connection	Dat	e terminated
Name Residence Citizenship Position Date Address Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	rendered or will render	r services to the registran	t directly in furtherance of t	he interests of any foreign princ	
Address Assumed  Assumed  Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental	If yes, furnish the follo	wing information:			
	Name		Citizenship	Position	
				** <del>***********************************</del>	· · · · · · · · · · · · · · · · · · ·
	Have short form registrati statement?			in Items 5(a) and 5(c) of the st	upplemental

#### II - FOREIGN PRINCIPAL

. Has your con	nnection with any forei	gn principal ended dur 'es □ No b		porting period?		
If yes, furnis	th the following informa	ation:				
Name of fore	eign principal			Da	te of termination	
Have you ac	equired any new foreign	principal² during this Yes □ No b		period?		
If yes, furnis	sh following information	n:				
Name and ad	ldress of foreign princ	pal			Date acquired	
In addition t	to those named in Itams	7 and 8 if any list fo	reion principals² w	hom you continue	d to represent during the	6 month
reporting pe		7 and 6, it any, nst to	reign principais w	nom you conunce	a to represent daming the	Monai
1	GOVERNMENT (	OF BERMUDA,	DEPARTMEN	T OF TOUR	ISM	
0. <b>EXH</b> I	BITS A AND B Have you filed for o	each of the newly acqu	ired foreign princip	oals in Item 8 the f	following:	
	Exhibit A <sup>3</sup> Exhibit B <sup>4</sup>	Yes □ Yes □	No <b>EX</b> No <b>EX</b>			
	If no, please attach	the required exhibit.				
(b)		y changes in the Exhil this six month period		usly filed for any i Yes □	foreign principal whom y No <b>KK</b>	ભા
	If yes, have you file	ed an amendment to th	ese exhibits?	Yes 🗆	No <b>ki</b> k	
	If no, please attach	the required amendme	ent.			

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

#### III - ACTIVITIES

11.	During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement?  Yes **I** No **I**
	If yes, identify each such foreign principal and describe in full detail your activities and services:
	LIST OF ACTIVITIES ATTACHED
	•
12.	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity <sup>5</sup> as defined below?  Yes  No  No
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?  Yes   No   No   No
	If yes, describe fully.

<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government aforeign country or a foreign political party.

#### IV - FINANCIAL INFORMATION

14. (a)	statement, or from a	reporting period, have you received from yother source, for or in the interests of the pensation or otherwise?		
	If no, explain why.			
	If yes, set forth below	w in the required detail and separately f	or each foreign principal an ac	ecount of such monies <sup>6</sup>
	Date	From Whom	Purpose	Amount
	SEE ATT	ACHED SCHEDULE		
	•			Total
(b)		reporting period, have you received, as		
		ned in items 7, 8, and 9 of this statemen		No <b>kok</b>
	If yes, have you filed	an Exhibit D to your registration?	Yes □ No □	
	If yes, indicate the da	ate the Exhibit D was filed. Date	e	
(c)		reporting period, have you received any and 9 of this statement, or from any oth No		
	If yes, furnish the fol	lowing information:		
	Name of	Date	Description of	

<sup>6, 7</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)
8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.
9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

	disburse		ng period, have you monies in connection with acti Yes <b>XX</b> No		eign principal named in Items 7, 8	), and
(2)	transmitt	ed monies to a	ny such foreign principal?	Yes □	No ₩x	
If n	o, explain	in full detail w	hy there were no disbursement	s made on behalf of any	foreign principal.	
If n	o, explain	in full detail w	hy there were no disbursement	s made on behalf of any	foreign principal.	
If y	es, set fort	h below in the		·	foreign principal.  I an account of such monies, inclu	udin

Total

Dum	ing this 6 month reporting the control of the contr	a neriod have you	ı disposed of anythin ign principal named Yes □	ng of value <sup>10</sup> other than money in Items 7, 8, and 9 of this sta No 🗷 ×	in furtherance of or in terment?
If ye	es, furnish the following	information:			
Date dispose	_	of person om given	On behalf of what foreign principal	Description of thing of value	Purpose
				,	
		·			
Du any pol		ing period, have yo	ou from your own fur	nds and on your own behalf ei s of value <sup>11</sup> in connection with ntion, or caucus held to select	all election in any
Ify	yes, furnish the following	g information:		Name of	N
I	Date	Amount or the of value	ning	political organization	Name of candidate

#### V-INFORMATIONAL MATERIALS

16.	During this 6 month reporting p	eriod, did you prepare, dissem Yes <b>K</b> K	inate or cause to be disser No □	ninated any informati	onal materials <sup>12</sup> ?
	IF YES, RESPOND TO THE R	EMAINING ITEMS IN SEC	ΓΙΟΝ V.		
17.	Identify each such foreign princ	ipal.			
	GOVERNMEN'	T OF BERMUDA, DE	PARTMENT OF T	OURISM	
18.	During this 6 month reporting p finance your activities in prepar			allocated a specified s Yes K	um of money to No □
	If yes, identify each such foreign	principal, specify amount, and	d indicate for what period	of time.	
	SEE ATTACH	IED SHEETS			
19.	During this 6 month reporting p informational materials include			causing the dissemina	tion of
	<b>⊠b</b> Radio or TV broadcasts	Magazine or newspaper articles	☐ Motion picture	films	Letters or telegrams
	Advertising campaigns	Press releases	Pamphlets or opublications	other <b>Ex</b>	Lectures or speeches
	☑xOther (specify)TRAV	EL AGENTS			
20.	During this 6 month reporting p the following groups:	eriod, did you disseminate or o	cause to be disseminated i	nformational material	s among any of
	☐ Public Officials	*Newspaper	s	☐ Libraries	
	☐ Legislators ☐ Government agencies	xxEditors xxCivic group	s or associations	☐ Educational in ☐ Nationality g	
	☑XOther (specify)TRA	VEL AGENTS		·	
21.	What language was used in the  English		(specify)		
22.	Did you file with the Registration disseminated or caused to be dis			of such informational Yes □	materials No <b>K</b> K
23.	Did you label each item of such	informational materials with t Yes □	he statement required by S	Section 4(b) of the Ac	t?

<sup>12</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

#### JAN-27

#### VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)	(Type or print name under each signature <sup>13</sup> )
JULY 27TH 2001	R. Aple 200
•	R. Toby Dillas
	Director of Sales, N.A.

IRVING S. BRONSTEIN
NOTARY PUBLIC, STATE OF NEW YOUR
QUALIFIED IN NASSAU COUNTY
REG. #01BR5463460
MY COMM. EXP. OCT. 31, 70

7/27/01

# UNITED STATES DEPARTMENT OF JUSTICE FARA REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

## NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

	YES	X	or NO
(If yo	our answei	r to question 1 is	"yes" do not answer question 2 of this form.)
2.	Do you	disseminate any	material in connection with your registration:
	YES		or NO
ķ	Toby I		Thompson Date
Pleas	se type or	of Sales, N.A. print name of ne line above	IRVING S. BRONSTEIN NOTARY PUBLIC, STATE OF NEW YORK QUALIFIED IN NASSAU COUNTY REG #01BR5463460 MY COMM. EXP. OCT. 31,
	Title		Julie

#### Page Number:

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# THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

#### Sunday, January 07, 2001

Participated in Wyndam Garden Hotel, Dallas, TX, by C. Edwards. 1000 people attended, literature disseminated.

#### Friday, January 12, 2001 -- Monday, January 15, 2001

Participated in Vacation Expo at the Bayside Expo Center, Boston, MA by T. MacDonald, D. Tavares and L. White. 23,800 consumers attended literature disseminated.

#### Wednesday, January 17, 2001

Presented an In-House Seminar at the Travel Collaborative, Somerville, MA by T. MacDonald. 12 agents attended, literature disseminated, "Pop-Up" video shown.

Participated in Trade Show, Indianapolis Convention Center, Indianapolis, IN. by C. Edwards. 5000 people attended, literature disseminated.

#### Thursday, January 18, 2001

Participated in Carribella (Caribbean Organization) by W. Glenn Bean. Literature disseminated.

### Friday, January 19, 2001 -- Sunday, January 21, 2001

Participated in the Viking Travel Consumer Show, Viking Travel Westmont, IL by E. Dill. 22 Consumers attended, literature disseminated.

#### Wednesday, January 24, 2001

Presented an In-House seminar at Linden Travel, Wellesley, MA by D. Tavares. 6 travel agents attended, literature disseminated, "Pop-Up" video shown.

#### Thursday, January 25, 2001

Attended the African-American Membership Networking Reception at The New York Power Authority, White Plains, N. Y. by P. Pitt. 150 people attended, literature disseminated.

#### Friday, January 26, 2001

Attended Austin Travel Trade Show at North Shore Hospital, Manhasset, N.Y. by P. Pitt. 200 people attended, literature disseminated.

#### Sunday, January 28, 2001

Hosted a Bermuda Night Luncheon at Tiffany Travel, Bayonne, N.J. by B. Smith. 15 agents present, literature disseminated.

#### Friday, February 02, 2001

In house Seminar: Senator Travel Inc, Beverly Hill, CA. Participation by W. Glenn Bean. 10 travel agents attended. Literature disseminated.

7/25/2001

#### THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

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Thursday, February 08, 2001

Presented a Bermuda in-house seminar at Trans National Travel Reservations Center, Boston, MA by L. White. 23 Reservations agents attended, literature disseminated, "Pop-Up" video shown.

#### Saturday, February 10, 2001 -- Sunday, February 11, 2001

Attended Albany Broadcasting Bridal Expo 2001 at the Holiday Inn Turf, Albany, N.Y. by P. Pitt. 600 people attended, literature disseminated.

Participated in National Trade Show, Embassy Suites, Myrtle Beach, SC. by J. Welch. 110 people attended, literature disseminated.

#### Tuesday, February 13, 2001

Presented a Bermuda Educational Seminar at the Radisson Hotel, Enfield CT by L.White, T.MacDonald and D. Tavares. 44 Travel Agents attended, literature disseminated, "Pop-Up" video shown.

#### Wednesday, February 14, 2001

Hosted a Bermuda Presentation to Carey Travel, NC. by C. Edwards & J. Welch. 8 people attented, literature disseminated.

#### Thursday, February 15, 2001

Hosted Bermuda in-house presentation at Maritz Travel, Manhattan, N.Y. by B. Smith. 15 agents attended, literature disseminated.

#### Sunday, February 18, 2001

Participated in Bride's Magazine Travel Show, Radisson Twelve Caesars Hotel, by M. Outerbridge. 600 consumers, literature disseminated.

Participated in Vacation Fest: Travel Store, Santa Monicica, CA. by W. Glenn Bean. 300 travel agents attended. Literature disseminated.

#### Tuesday, February 20, 2001

Participated in San Diego ASTA travel show, CA. by W. Glenn Bean. 100 consumers attended. Literature disseminated.

AM: Presented a Bermuda Breakfast Seminar at the Wellesley Inn, Wellesley MA by D.Tavares and T. MacDonald. 24 travel agents attended, literature disseminated, "Pop-Up" video shown.

PM: Presented a Bermuda Educational Seminar at Angelica's Middleton, MA by T.MacDonald, D.Tavares & L.White. 69 travel agents attended, literature disseminated, "PoP-Up" video shown.

#### Wednesday, February 21, 2001

Attended AmEx N.Y./N.J. Cluster Meeting Luncheon by B. Smith. 15 owner/managers attended, literature disseminated.

AM: Presented a Bermuda Breakfast Seminar at the Holiday Inn, Providence RI by L. White and D. Tavares. 26 travel agents attended, literature disseminated, 'PoP-Up' video shown.

Afternoon: Hosted a Bermuda Presentation at AAA, SNE, Providence RI by L. White and D. Tavares. 7 travel agents attended, literature disseminated.

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#### THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

#### Wednesday, February 21, 2001

PM: Presented a Bermuda Educational Seminar at Lombardo's, Randolph MA by T. MacDonald, D. Tavares & L. White. 48 travel agents attended, literature disseminated, "PoP-Up" video shown.

#### Thursday, February 22, 2001

Participated in Berks/Reading Jazz Festival, Reading, PA, by M. Outerbridge. 3000 consumers, literature disseminated.

Presented a Bermuda Educational Seminar at the Boston Globe, Boston, MA by

T. MacDonald, D. Tavares, L.White. 19 travel agents attended, literature disseminated "PoP-uP" video shown...

#### Friday, February 23, 2001 -- Sunday, February 25, 2001

Attended the Albany Broadcasting Golf Expo 2001 at the Empire State Convention Plaza, Albany, N.Y. by S. Steede for P. Pitt. 1500 people attended, literature disseminated.

in house Seminar: American Express Travel, West Los Angeles, CA. Hosted by the Bermuda Department of Tourism. 15 Travel Agents attended. Literature disseminated.

#### Saturday, February 24, 2001

Attended the African-American Bridal Expo at Hotel Pennsylvania, New York City, by P. Pitt. 800 people attended, literature disseminated.

#### Sunday, February 25, 2001

Participated in Bride's Magazine Travel Show at the Sheraton Tyson Corner Hotel, by M. Outerbridge. 700 consumers, literature disseminated.

#### Monday, February 26, 2001

Participated in South Eastern Educational Forum & Showcase - Hyatt Regency, Atlanta GA, 300 people attended, literature disseminated

Presented a Bermuda Educational Seminar at the Hyatt Regency, Dearborn IL by T. MacDonald & E. Dill. 29 travel agents attended, literature disseminated, "Pop-Up" video shown.

#### Tuesday, February 27, 2001

Presented a Bermuda Educational Seminar at the Northfield Hilton, Troy MI by

T. MacDonald and E. Dill. 28 travel agents attended, literature disseminated, "PoP-Up" video shown.

#### Wednesday, February 28, 2001

Presented a Bermuda Day Presentation at AAA Travel, Rochester, N.Y. by P. Pitt. 40 people attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Cleveland Airport Marriott, Cleveland Ohio by T. MacDonald and E. Dill. 38 travel agents attended, literature disseminated, "PoP-Up" video shown.

7/25/2001

#### THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

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#### Thursday, March 01, 2001

Presented a Bermuda Day Presentation at AAA Travel, Rochester, N.Y. by P. Pitt. 40 people attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Hyatt Regency, Colombus Ohio by T.MacDonald & E.Dill. 27 travel agents attended, literature disseminated, "PoP-Up" video shown.

Participated in National Trade Show, Dallas, TX. by C. Edwards. 45,000 consumers, literature disseminated.

# Friday, March 02, 2001 -- Sunday, March 04, 2001

Partcipated in Los Angeles Times Trade Show, Civic Center, Long Beach, CA. Attended by W. Glenn Bean. 500 Travel Agents and 20,000 consumers attended. Literature disseminated.

#### Saturday, March 03, 2001

Attended the Travel Alliance Network Trade Show at the Greater Rochester International Airport, Rochester, N.Y. by Y. Morgan for P. Pitt. 400 people attended, literature disseminated.

Attended Travel Expo 2001 at the Westchester Marriott, Tarrytown, N.Y. by B. Smith. 500 people attended, literature disseminated.

## Monday, March 05, 2001

Presented a Bermuda Educational Seminar at the Marriott Crystal Gateway, Arlington, VA. by M. Outerbridge. 38 agents, literature disseminated.

# Tuesday, March 06, 2001

Presented a Bermuda Educational Seminar at the Sheraton North Hotel, Towson, MD. by M. Outerbridge. 55 agents, literature dissemianted.

Presented a Bermuda Educational Seminar at the Chicago Tribune, Chicago, IL by E.Dill. 3 travel agents attended, literature disseminated, "PoP-Up" video shown.

# Wednesday, March 07, 2001

Presented a Bermuda Educational Seminar at The Ritz Carlton, Philadelphia, PA. by M. Outerbridge. 78 agents, literature dissemianted.

Presented a Bermuda Educational Seminar at the Hyatt Deerfield, Deerfield, IL by E.Dill. 22 travel agents attended, literarure disseminated, "PoP-Up" video shown.

# Thursday, March 08, 2001

Presented a Bermuda Educational Seminar at the Wilmington Golf & Country Club, Wilmington, DE. by M. Outerbridge, literature disseminated.

## Saturday, March 10, 2001

Participated in Travel Open-House at Caboose Travel, Beverly, MA by T.MacDonald. 55 Consumers attended literature disseminated.

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Hosted a Bermuda Seminar at the Marriott at Glennpointe, Teaneck, N.Y. by B. Smith. 65 people attended, literature disseminated.

#### Tuesday, March 13, 2001

Monday, March 12, 2001

Hosted a Bermuda Seminar at the Short Hills Hilton, Short Hills, N.J. by B. Smith & Z. Edwards. 73 people attended, literature disseminated.

#### Wednesday, March 14, 2001

In-House Seminar, Travel Store, Beverly Hills, CA. Hosted by W. Glenn Bean. 25 travel agents attened. Literature disseminated.

Presented a Bermuda Educational Seminar at the JW Marriott, Houston, TX by C. Edwards. 72 travel agents attended, literature disseminated.

#### Thursday, March 15, 2001

Connecticut Society of Association Executives, Norwalk CT by Mary Castro 150 people attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott, Indianapolis, IN. by C. Edwards. 60 travel agents attended, literature disseminated.

## Tuesday, March 20, 2001

Presented a Bermuda Educational Seminar at the Pittsburgh Airport Marriott, Pittsburgh, PA by Z. Edwards. 63 agents, literature disseminated.

Hosted a Bermuda Presentation to Colpitts World Travel, Dedham, MA by D. Tavares. 10 travel agents attended, literature disseminated, video "PoP Up shown.

#### Friday, March 23, 2001

Presented a Bermuda Educational Seminar at Landmark Travel by C. Edwards. 5 people attended, literature disseminated.

#### Monday, April 02, 2001

Attended AWTA Trade Show at the Westchester Marriott, Tarrytown, N.Y. by P. Pitt. 400 people attended, literature disseminated.

Hosted a Bermuda presentation at Alternative Travel, Detroit, MI by E. Dill. 10 travel agents attended, literature disseminated.

## Tuesday, April 03, 2001

Participated in NEMICE Trade Show - Hynes Convention Centre by Mary Castro. 500 people attended, literature disseminated.

# Wednesday, April 04, 2001 -- Thursday, April 05, 2001

HSMAI Affordable Meetings Trade Show - Navy Pier, Chicago IL by Mary Castro

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#### THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

#### Wednesday, April 04, 2001 -- Thursday, April 05, 2001

1,100 people attended, literature disseminated.

Travel Age West Trade Show, Anaheim, CA. Attended by W. Glenn Bean and 500 Travel Agents.

#### Thursday, April 05, 2001

Hosted Bermuda In-house presentation to AAA Travel, Eatontown, N.J. by B. Smith. 20 people attended, literature disseminated.

#### Friday, April 06, 2001 -- Sunday, April 08, 2001

Golden Gate, Travel Show, Civic Center, San Francisco, CA. Attended by Glenn Bean, 500 travel agents and 6,000 consumers.

#### Saturday, April 07, 2001

Hosted a Bermuda in-house presentation to AAA Travel, Ocean County, N.J. by B. Smith. 27 people attended, literature disseminated.

#### Wednesday, April 11, 2001

Hosted TASC Chapter Meeting at the Bavarian Inn, Lake Ronkonkoma, N.Y. by P. Pitt. 100 people attended, literature disseminated.

#### Monday, April 16, 2001

Hosted a Bermuda Presentation with Liberty Travel at Weber Investments, Cheschire, CT by L.White. 30 consumers attended, literature disseminated.

#### Tuesday, April 17, 2001

Hosted a Bermuda Presentation at Garber Travel, Boston, MA by D. Tavares. 5 travel agents attended, literature disseminated.

#### Wednesday, April 18, 2001

Hosted a Bermuda Presentation at Garber Travel, Portsmouth NH by D. Tavares. 5 travel agents attended, literature disseminated.

PM: Participated in the Maine ASTA Trade Show, Civic Center, Augusta, Maine by D. Tavares. 140 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at Distinctive Travel, Cummings, GA by G.Peters. 15 people attended, literature disseminated.

Presented a Bermuda Educational Seminar at the W. Hotel, Atlanta, GA. by M. Smith & J. Welch. 60 travel agents attended, literature disseminated.

#### Thursday, April 19, 2001

Presented an In-house seminar at AAA Travel, Reading, PA. by Z. Edwards 21 consumers, literature disseminated.

# THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

Friday, April 20, 2001

-- Saturday, April 21, 2001

Participated in the MAST Vacations Partners Conference, Lake Geneva, Wisconsin by E.Dill. 53 travel agents attended, literature disseminated.

#### Tuesday, April 24, 2001

Hosted a Bermuda presentation at Garber Travel, Cambridge MA by D. Tavares. 4 travel agents attended, literature disseminated.

Hosted a Bermuda presentation at Garber Travel, Brookline MA by D. Tavares. 6 travel agents attended, literature disseminated.

#### Wednesday, April 25, 2001

AM: Hosted a Bermuda presentation at Garber Travel, Marlborough MA by D. Tavares. 6 travel agents attended, literature disseminated.

PM: Hosted a Bermuda presentation at Garber Travel, Natick MA by D. Tavares. 4 travel agents attended, literature disseminated.

Participated in National Trade Show, Baylor College of Medicine, Houston, TX. by C. Edwards. 650 consumers attended, literature disseminated.

#### Thursday, April 26, 2001

Hosted a Consumer Night at AAA Travel, Mount Laurel, NJ, by Z. Edwards 22 consumers attended, literature disseminated.

Hosted a Bermuda Night with All Ways Travel at the Holly Ridge Golf Club, Sandwich MA by D. Tavares. 25 consumers attended, literature disseminated.

Hosted a Bermuda presesntation at GoGo Worldwide Vacations, Columbus Ohio by E. Dill. 4 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel, Orlando, FL. by M. Smith. 60 travel agents attended, literature disseminated.

#### Friday, April 27, 2001

Hosted a Bermuda Presentation at Garber Travel, Hyannis MA by D. Tavares. 6 travel agents attended , literature disseminated.

#### Monday, April 30, 2001

Participated in National Trade Show, RIMS Conference, Atlanta, GA. by M. Smith & J. Welch. 600 people attended, literature disseminated.

## Tuesday, May 01, 2001 -- Thursday, May 03, 2001

Participated in RIMS Trade Show, Georgia World Congress Center, Atlanta, GA. by M. Smith. 600 people attended, literature disseminated.

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# THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

#### Wednesday, May 02, 2001

AM:Hosted an In-House Bermuda Presentation by D. Tavares at Garber Travel, Newton, MA. 3 travel agents participated, literature disseminated.

PM:Hosted an In-house Bermuda Presentation by D. Tavares at Garber Travel, Sudbury, MA. 3 travel agents attended, literature disseminated.

#### Friday, May 04, 2001

Participated in National Children's Hospital Jazzmatazz Function, Washington, DC. by M. Outerbridge. 1000 people attended, literature disseminated.

Participated in ASTA Great America's Regional Trade Show by E. Dill. 90 Travel agents attended, literature disseminated.

Participated in National Trade Show, Kansas Convention Ctr., Kansas City, KS by C. Edwards. 100 travel agents attended, literature disseminated.

#### Tuesday, May 08, 2001

AM: Bermuda Presentation at the Travel Store, Lincoln, MA by D. Tavares. 5 travel agents attended, literature disseminated.

PM: Hosted a Bermuda Presentation with Grotto Bay at National Leisure Group, Woburn, MA by T. MacDonald. 28 reservations agents attended, literature disseminated.

Hosted a Bermuda Presentation at Brecksville Travel, Brecksville, Ohio by E. Dill. 4 travel agents attended, literture disseminated.

#### Wednesday, May 09, 2001 -- Thursday, May 10, 2001

Hosted a Bermuda Presentation at AAA Travel, Parma Ohio by E. Dill. 7 travel agents attended, literature disseminated.

Participated in the AAA Supplier Conference, Independence, Ohio by E. Dill. 36 travel agents attended, literature disseminated.

#### Saturday, May 12, 2001

Participated in Smooth Jazz Spring Concert at Merriweather Post Pavillion, Columbia, MD. by M. Outerbridge. 900 people attended, literature disseminated.

#### Monday, May 14, 2001

Hosted a Bermuda Presentation at GoGo Worldwide Vacations, Clinton Michigan by E. Dill. 7 travel agents attended, literature disseminated.

#### Tuesday, May 15, 2001

Attended CNYWIT Meet Your Rep Night at the Holiday Inn Syracuse, Liverpool, N.Y. by P. Pitt. 100 people attended, literature disseminated.

AM: Bermuda Presentation at Garber Travel Lowell, MA by D. Tavares. 6 travel agents attended, literature disseminated.

PM: Bermuda Preserntation at Garber Travel -North Andover, MA by D. Tavares, 3 travel agents attended, literature disseminated.

PM: Bermuda Presentation at Sanditz Travel, Waterbury, Ct by L. White. 18 travel agents attended, literature

7/25/2001

# THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

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#### Tuesday, May 15, 2001

disseminated.

Presented a Bermuda Presentation at GoGo Worldwide Vacations, Downers Grove, IL by E. Dill. 7 agents attended, literature disseminated.

#### Wednesday, May 16, 2001

Attended Rochester Travel Professionals Meet Your Rep Night at Burgandy Basin Inn, Pittsford, N.Y. by P. Pitt. 100 people attended, literature disseminated.

Participated in National Leisure Group travel Day, Woburn MA by D. Tavares. 100 travel agents attended, literature disseminated.

#### Thursday, May 17, 2001

Attended Buffalo/Niagara Travel Professionals Meet Your Rep Night at Radisson Suites Buffalo Airport, Buffalo, N.Y. by P. Pitt. 100 people attended, literature disseminated.

AM:Hosted a Bermuda presentation at Garber Travel, Manchester, NH by D. Tavares. 6 travel agents attended, literature disseminated.

PM: Hosted a Bermuda presentation at Garber Travel, Nashuam NH by D. Tavares. 2 travel agents attended, literature disseminated.

#### Saturday, May 19, 2001

Participated in Travel Network Charter Day, South Finley Street Park, Basking Ridge, NJ. Z. Edwards. 225 people attended, literature disseminated.

#### Monday, May 21, 2001

Hosted E.T.A. Meeting in York, PA. by M.Outerbridge. 45 agents, literature disseminated.

#### Wednesday, May 23, 2001

Hosted a Bermuda Presentation at Garber Travel, Braintree, MA by D. Tavares. 3 travel agents attended, literature disseminated.

PM: Hosted a Bermuda Presentation at Garber Travel, Hanover, MA by D. Tavares. 3 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation at GoGo Worldwide Vacations, Clinton Michigan by E. Dill. 7 agents attended, literature disseminated.

#### Thursday, May 24, 2001

Springtime in the Park - Washington DC by Mary Castro. 3000 people attended, literature disseminated

Presented an Educational seminar at Adventure TvI, Birmingham, AL. by M. Smith. 12 travel agents attened, literature disseminated.

#### Tuesday, May 29, 2001

Presented a Bermuda Educational Seminar at Sanders Tvl, by C. Edwards. 12 travel agents attended, literature dissminated.

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# THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

#### Wednesday, May 30, 2001

Presented a Bermuda Educational Seminar at the Strong Travel, by C. Edwards. 10 people attended, literature disseminated.

#### Thursday, May 31, 2001

Hosted a Bermuda Presenation at Garber Travel, Salem, MA by D. Tavares. 2 travel agents attended, literature disseminated.

#### Wednesday, June 06, 2001

Hosted a Bermuda Presentation at AAA Travel, Lawrence, MA by D. Tavares. 6 Travel agents attended, literature disseminated.

#### Thursday, June 07, 2001

Participated in WCRB Classical Radio Consumer Promotion at Copley Square, Boston, MA by D. Tavares. 200 consumers attended, literature disseminated

#### Wednesday, June 13, 2001

AM: Presented a Bermuda Presentation at AAA Travel, Lawrence, MA by D. Tavares. 6 travel agents attended, literature disseminated.

Presented an In-House presentation at GoGo Worldwide Vacations, Lakewood Ohio by E. Dill. 7 travel agents attended, literature disseminated.

#### Thursday, June 14, 2001

Hosted In-House Bermuda presentation to Valerie Wilson Travel, Purchase, NY by P. Pitt. 15 agents, literature disseminated.

Hosted a Bermuda Presentation at Jensen Travel Inc., Beachwood Ohio by E. Dill.

- 10 travel agents attended, literature disseminated.
- -In House presentation at Garber Travel Head Office, Boston, MA by T. MacDonald. 22 Managers attneded literature disseminated.

Participated in WCRB Classical Radio consumer promotion, Copley Square, Boston, MA by D. Tavares. 200 consumers attended, literature disseminated.

#### Friday, June 15, 2001 -- Sunday, June 17, 2001

Participated in Capital Jazz Festival, Bull Run Park, Manasas, VA. by M. Outerbridge. 800 consumers, literature disseminated.

Participated in the Plain Dealer Lifestyles Show, Clieveland Convention Center, Cleveland Ohio by T. MacDonald and E. Dill. 400 consumer attended, literature disseminated.

#### Tuesday, June 19, 2001

Attended the African American Chamber of Commerce Juneteenth promotion at Clearview Theatre, Yonkers, NY by P. Pitt. 50 people attended, literature disseminated.

#### THE BERMUDA DEPARTMENT OF TOURISM JUSTICE REPORT 01/01/2001 THRU 06/30/2001

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#### Wednesday, June 20, 2001

Hosted a Bermuda Presentation at AAA Travel Detroit MI by E. Dill. 15 travel agents attended, literature disseminated.

#### Thursday, June 21, 2001

Hosted in-house Bermuda presentation to Alken Tours, Brooklyn, N.Y. by P. Pitt. 15 agents attended, literature disseminated.

Attended the African American Chamber of Commerce Juneteenth promotion at China Pier, Peekskill, N.Y. by P. Pitt. 75 people attended, literature disseminated.

Hosted a Bermuda Presentation at The World of Travel, Bloomfield Hills, MI by E. Dill. 12 travel agents attended, literature disseminated.

Participated in WCRB Classical Radio Consumer promotion at Copley Sqaure, Boston, MA by L. White. 250 consumers attended, literature disseminated.

#### Friday, June 22, 2001

Participated in Garber Travel Consumer Trade show at Bio-Gen, Cambridge, MA by D. Tavares. 250 consumers attended, literature disseminated

#### Saturday, June 23, 2001

A.M. - Attended the African American Chamber of Commerce Juneteenth promotion at China Pier, Peekskill, N.Y. by P. Pitt. 100 people attended, literature disseminated.

P.M. - Attended the African American Chamber of Commerce Juneteenth Gala dinner at Hudson River Museum, Yonkers, N.Y. by P. Pitt. 200 people attended, literature disseminated.

#### Monday, June 25, 2001

Presented a Bermuda Educational Seminar to Tampa Palms Country Club, FL. by M. Smith. 30 consumers attended, literature disseminated.

## Tuesday, June 26, 2001

Presented an In-house presentation at Garber Travel Head office, Boston MA by T. MacDonald. 14 Store Managers attended, literature disseminated.

Participated in a Bermuda Presentation at the Lenox Hotel, Boston by T. MacDonald. 12 Store Managers attended, literature disseminated.

#### Wednesday, June 27, 2001

Hosted a Bermuda Presentation at Travex Inc., Winnetka, IL by E. Dill. 12 travel agents attended, literature disseminated.

# SCHEDULES A & B - MID-WEST OFFICE JANUARY 1-JUNE 30, 2001

#### SCHEDULE "A"

OPENING BALANCE JANUARY 1, 2001 \$80,221.00 FUNDS RECEIVED FROM BERMUDA \$36,069.00

\$116,290.00

#### **SCHEDULE "B"**

SALARIES	\$0.00
OTHER PERSONNEL COSTS	\$20,561.00
TRAINING	\$0.00
TRAVEL & ENTERTAINMENT	\$42,575.00
TELEPHONE/POSTAGE/SHIPPING	\$3,666.00
PROFESSIONAL SERVICES	\$19,914.00
OFFICE & EQUIPMENT RENTALS	\$93.00
OFFICE & EQUIPMENT REPAIRS	\$0.00
OFFICE & PROPERTY INSURANCE	\$0.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$1,334.00
SPECIAL SALES PROMOTIONS	\$2,729.00
PRINTING	\$520.00
MEMBERSHIP FEES	\$45.00

**CLOSING BALANCE JUNE 30, 2001** 

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# **SCHEDULES A & B - BOSTON OFFICE** JANUARY 1, 2001-JUNE 30, 2001

# SCHEDULE "A"

	OPENING BALANCE JANUARY 1, 2001	\$55,296.00	
	FUNDS RECEIVED FROM BERMUDA	<u>\$69,754.00</u>	
			\$125,050.00
SCHEDULE "B"			

SALARIES	\$4,936.00
OTHER PERSONNEL COSTS	\$21,911.00
TRAINING	\$527.00
TRAVEL & ENTERTAINMENT	\$23,258.00
TELEPHONE/POSTAGE/SHIPPING	\$11,495.00
PROFESSIONAL SERVICES	\$11,416.00
OFFICE & EQUIPMENT RENTALS	\$27,111.00
OFFICE & EQUIPMENT REPAIRS	\$0.00
OFFICE & PROPERTY INSURANCE	\$0.00
ELECTRICITY	\$761.00
SUPPLIES & EQUIPMENT	\$1,430.00
SPECIAL SALES PROMOTIONS	\$1,076.00
PRINTING	\$123.00
MEMBERSHIP	\$841.00

	2001
CLOSING BALANCE JUNE 30, 2001	\$20, 165.00 3
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\$104,885.00

# SCHEDULES A & B - ATLANTA OFFICE JANUARY 1-JULY 30, 2000

#### SCHEDULE "A"

OPENING BALANCE JANUARY 1, 2001	\$50,007.00
FUNDS RECEIVED FROM BERMUDA	\$84,334.00

\$134,341.00

# SCHEDULE "B"

SALARIES	\$3,414.00
OTHER PERSONNEL COSTS	\$30,745.00
TRAINING	\$709.00
TRAVEL & ENTERTAINMENT	\$37,441.00
TELEPHONE/POSTAGE/SHIPPING	\$5,245.00
PROFESSIONAL SERVICES	\$16,308.00
OFFICE & EQUIPMENT RENTALS	\$23,359.00
OFFICE & EQUIPMENT REPAIRS	(\$3,326.00)
INSURANCE	\$4,170.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$2,885.00
PRINTING	\$3,021.00
SPECIAL PROMOTIONS	\$2,114.00
MEMBERSHIP FEES	\$1,404.00

**CLOSING BALANCE JUNE 30, 2001** 

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# SCHEDULES A & B - NEW YORK OFFICE JANUARY 1, 2001-JUNE 30, 2001

#### SCHEDULE "A"

OPENING BALANCE JANUARY 1, 2001	\$1,874,468.00	
FUNDS RECEIVED FROM BERMUDA	\$1,019,331.00	

# SCHEDULE "B"

SALARIES	<b>CO 575 00</b>
	\$8,575.00
OTHER PERSONNEL COSTS	\$216,693.00
TRAVEL & ENTERTAINMENT	\$280,604.00
TRAINING	\$18,803.00
TELEPHONE/POSTAGE/SHIPPING	\$145,932.00
PROFESSIONAL SERVICES	\$519,261.00
OFFICE & EQUIPMENT RENTALS	\$147,992.00
OFFICE & EQUIPMENT REPAIRS	\$4,276.00
INSURANCE	\$1,548.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$27,863.00
SPECIAL SALES PROMOTIONS	\$1,298,470.00
PRINTING	\$16,441.00
MEMBERSHIP FEES	\$8,657.00

\$2,695,115.00

\$2,893,799.00

CLOSING BALANCE JUNE 30,2001 \$198,684.00

## SCHEDULES A & B - LOS ANGELES JANUARY 1, 2001-JUNE 30, 2001

SCHEDULE "A"	OPENING BALANCE JANUARY 1, 2001	\$29,256.00	
	FUNDS RECEIVED FROM BERMUDA	\$20,627.00	
			\$49,883.00
SCHEDULE "B"	SALARIES	\$0.00	
	OTHER PERSONNEL COSTS	\$10,403.00	
	TRAVEL & ENTERTAINMENT	\$13,776.00	
	TRAINING	\$0.00	
	TELEPHONE/POSTAGE/SHIPPING	\$4,070.00	
	PROFESSIONAL SERVICES	\$3,640.00	
	OFFICE & EQUIPMENT RENTALS	\$1,838.00	
	OFFICE & EQUIPMENT REPAIRS	\$0.00	
	INSURANCE	(\$1,788.00)	
	ELECTRICITY	\$0.00	
	SUPPLIES & EQUIPMENT	\$1,630.00	
	SPECIAL SALES PROMOTIONS	\$215.00	
	PRINTING	\$591.00	
	MEMBERSHIP FEES	\$826.00	
			\$35,201.00
	CLOSING BALANCE JUNE 30, 2001		\$14,682.00